

NASDAQ: GTEC

SECOND QUARTER FISCAL YEAR 2021 EARNINGS PRESENTATIONS







August 10, 2021

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GREENLAND

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Debut of GEF-Series Electric Lithium Forklifts

Greenland launched its brand new GEF-series lithium powered electric forklifts. The GEF-series is designed with varying rated load capabilities and suited for a wide spectrum of applications, including logistics, warehousing, manufacturing, etc. Deliveries of this innovative series will commence in September 2021 in the North American market.

Launch of EV Pre-booking Service

Greenland announced the launch of an online EV pre-booking service for its new GEL-1800 1.8-ton Electric Loader and its GEX-8000 Electric Excavator. Deliveries of the two electric industrial vehicle models are expected to start in the fourth quarter of 2021. Customers can reserve an industrial EV with a \$250 refundable deposit.

Completion of \$7 Million Underwritten Public Offering

In June, Greenland closed the public offering of 857,844 ordinary shares and raised \$7 million for strategic execution in operations including establishing its first assembly facility in the United States.

Strategic Research Partnership with Shandong Heavy Industry

Greenland entered a major strategic partnership with Shandong Zhongcha Heavy Industry Machinery Co., a multinational heavy machinery and automotive manufacturing company, to cooperatively develop innovative improvements to lithium powered forklifts and other material handling vehicles. This innovation aims to develop the next stage of lithium-powered forklift trucks to capture market share and establish Greenland as a market leader.

Industry EV Products (New Products)

- All electric forklift trucks, loaders and excavators operating off lithium-ion power.
- Plan to be launched by Q4 2021

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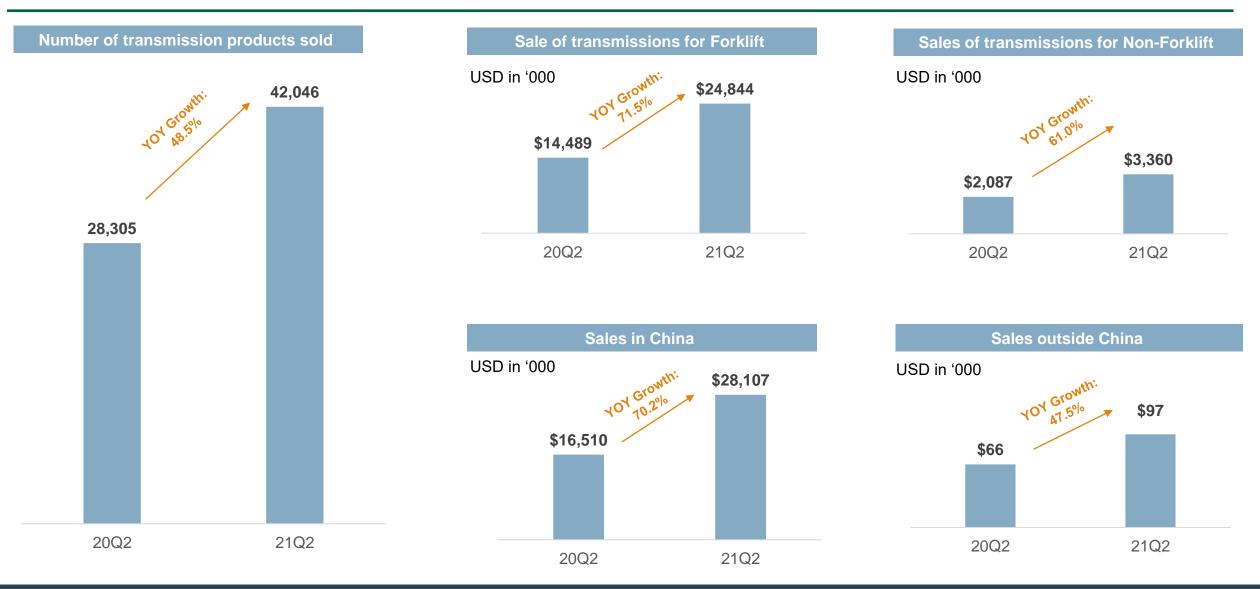
Assembly completed		Assembly in Progress
Electric forklift trucks	GEL-1800 electric loader	GEX-8000 electric excavator
	<image/>	

We have built solid fundamentals and achieved outstanding performance results

- Strong industry demand in transmission market and our ability to produce and deliver results.
- Shift in the product mix towards the higher value and more sophisticated products such as hydraulic transmission products
- Higher gross margin and prudent expenditure contributed to superior growth in net income



Q2'21 Operational Highlights



Business Outlook

GREENLAND

For the full year of 2021, the company expects total **revenues** to be between **\$90 million to \$100 million**, representing an increase of approximately of **35% to 49%** growth year over year from 2020, respectively.



New Product Launches by Q4 2021

GEF-Series Lithium Electric Forklifts

- Three models: GEF-1800, GEF-2500, GEF-3500
- Low maintenance
- 10' Operating height at rated load



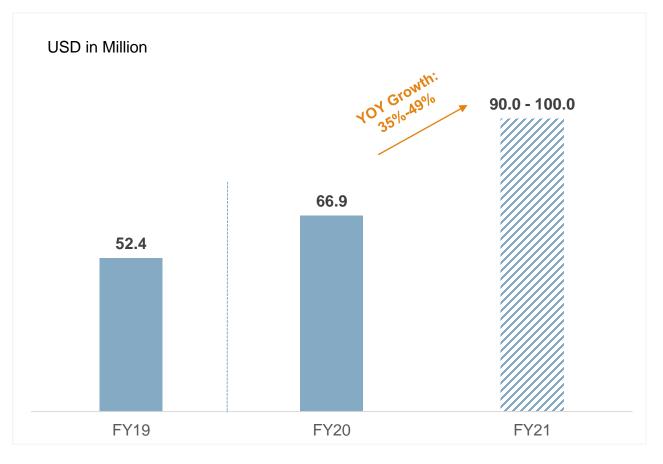


- 1.8T rated operating load capability
- 9 Hours operating time
- Zero operating emissions



GEX-8000 Electric Excavator

- 8.0T rated operating load capability
- 9 Hours operating time
- Zero operating emissions



Growth Strategy





From manufacturing to technology in sustainable energy



From China Focus to Global Positioning



From Key Component supplier to Vehicle OEM



From Hidden Brand to Brand Recognition

- Appendix
- Financial Statements
- Company Overview

Consolidated statements of Operations and Comprehensive Income- unaudited



FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2021, AND 2020 (UNAUDITED, IN U.S. DOLLARS)

	Fo	r the three mo June 3	ended	Fo	or the six mo June 3	nded
		2021	2020		2021	2020
REVENUES	\$	28,204,307	\$ 16,576,345	\$	52,815,201	\$ 26,448,412
COST OF GOODS SOLD		22,499,138	13,694,235		42,005,645	21,642,354
GROSS PROFIT		5,705,169	2,882,110		10,809,556	4,806,058
Selling expenses		495,462	304,535		874,692	521,376
General and administrative expenses		752,212	443,476		1,663,351	1,517,885
Research and development expenses		1,005,296	475,649		1,964,841	1,039,947
Total operating expenses	\$	2,252,970	\$ 1,223,660	\$	4,502,884	\$ 3,079,208
INCOME FROM OPERATIONS	\$	3,452,199	\$ 1,658,450	\$	6,306,672	\$ 1,726,850
Interest income		4,833	42,521		9,428	75,831
Interest expense		(221,664)	(389,072)		(401,853)	(710,764)
Other income		311,114	255,580		598,090	852,832
INCOME BEFORE INCOME TAX	\$	3,546,482	\$ 1,567,479	\$	6,512,337	\$ 1,944,749
INCOME TAX		394,159	95,971		916,775	145,158
NET INCOME	\$	3,152,323	\$ 1,471,508	\$	5,595,562	\$ 1,799,591
LESS: NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTEREST		371,570	212,411		686,241	283,830
NET INCOME ATTRIBUTABLE TO GREENLAND TECHNOLOGIES HOLDING CORPORATION AND SUBSIDIARIES	\$	2,780,753	\$ 1,259,097	\$	4,909,321	\$ 1,515,761
OTHER COMPREHENSIVE INCOME (LOSS):		833,963	58,835		575,734	(1,246,925)
Unrealized foreign currency translation income (loss) attributable to Greenland technologies holding corporation and subsidiaries		591,484	45,180		402,381	(559,814)
Unrealized foreign currency translation income (loss) attributable to Noncontrolling interest		242,479	13,655		173,353	(687,111)
Comprehensive income		3,372,237	1,304,277		5,311,702	955,947
Noncontrolling interest		614,049	226,066		859,594	(403,281)
WEIGHTED AVERAGE ORDINARY SHARES OUTSTANDING:						
Basic and diluted		10,814,479	10,021,142		10,574,223	10,015,203
NET INCOME PER ORDINARY SHARE ATTRIBUTABLE TO OWNERS OF THE COMPANY:						
Basic and diluted		0.26	0.13		0.46	0.15

AS OF JUNE 30, 2021 AND DECEMBER 31, 2020 (UNAUDITED, IN U.S. DOLLARS)

	June 30,		December 31,
	2021		2020
	(Unaudited)		
ASSETS			
Current assets			
Cash and cash equivalents	\$ 10,756,968	\$	7,159,015
Restricted cash	9,767,210		2,244,038
Notes receivables	33,113,729		30,803,772
Accounts receivable, net of allowance for doubtful accounts of \$996,984 and \$986,532, respectively	20,519,818		12,408,548
Inventories	17,731,415		15,380,063
Due from related parties-current	38,946,503		38,535,171
Advance to suppliers	732,019		447,901
Prepayments and other current assets	542,882		664,926
Total Current Assets	\$ 132,110,544	\$	107,643,434
Non-current asset			
Property, plant, equipment and construction in progress, net	19,534,056		20,135,339
Land use rights, net	4,030,352		4,035,254
Other intangible assets	- -		
Due from related parties – non-current	-		<u>-</u>
Deferred tax assets	158,698		158,455
Goodwill	3,890		3,890
Other non-current assets	41,860		158,455
Total non-current assets	\$ 23,768,856	\$	24,335,303
TOTAL ASSETS	\$ 155,879,400	\$	131,978,737

AS OF JUNE 30, 2021 AND DECEMBER 31, 2020 (UNAUDITED, IN U.S. DOLLARS)

Current Liabilities Short-term bank loans Short-term bank loans Notes payable-bank acceptance notes Accounts payable Customer deposits Due to related parties Other current liabilities Long-term payable- current portion	2021 (Unaudited) 11,899,452 38,202,952 28,300,234 163,435 7,904,430 1,475,090 584,003 88,529,596	\$	2020 18,487,356 25,889,067 22,005,260 366,029 9,051,119 2,212,325
Short-term bank loans\$Notes payable-bank acceptance notesAccounts payableCustomer depositsDue to related partiesOther current liabilities	11,899,452 38,202,952 28,300,234 163,435 7,904,430 1,475,090 584,003		25,889,067 22,005,260 366,029 9,051,119
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Accounts payable Customer deposits Due to related parties Other current liabilities	28,300,234 163,435 7,904,430 1,475,090 584,003		22,005,260 366,029 9,051,119
Customer deposits Due to related parties Other current liabilities	163,435 7,904,430 1,475,090 584,003		366,029 9,051,119
Due to related parties Other current liabilities	7,904,430 1,475,090 584,003		9,051,119
Other current liabilities	1,475,090 584,003		
	584,003		2,212,325
Long-term payable- current portion			
	88,529,596		797,179
Total current liabilities		\$	78,808,335
Long-term liabilities			
Long-term payables	-		166,292
Other long-term liabilities	2,240,949		2,342,648
Total long-term liabilities \$	2,240,949	\$	2,508,940
TOTAL LIABILITIES	90,770,545	\$	81,317,275
		+	,
EQUITY			
Ordinary shares, no par value, 10,498,127 shares authorized; 10,498,127 and 10,225,142 shares issued and outstanding as			
of March 31, 2021 and December 31, 2020.	-		-
Additional paid-in capital	21,983,495		13,707,39
Statutory reserves	3,842,331		4,517,117
Retained earnings	32,312,439		26,728,332
Accumulated other comprehensive loss	339,456		(62,925)
Total shareholders' equity \$	58,477,721	\$	44,889,922
Non-controlling interest	6,631,134		5,771,540
TOTAL EQUITY <u>\$</u>	65,108,855	\$	50,661,462
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY \$	155,879,400	\$	131,978,737

Company Overview

GREENLAND

Snapshot



A leading designer and manufacturer of drivetrain systems for industry vehicles as well as EVs



A pioneer in the manufacture of electric industrial vehicles such as eLoaders, eExcavators and eForklift trucks



A leading technology developer that has a unique market position achieved and protected by its patents, know-hows, and other trade secrets



Well-established manufacturing capabilities with a mature supply chain and a sustainable profit generating history

Drivetrain Products



Drivetrain for Forklift Trucks

Industrial EV Products

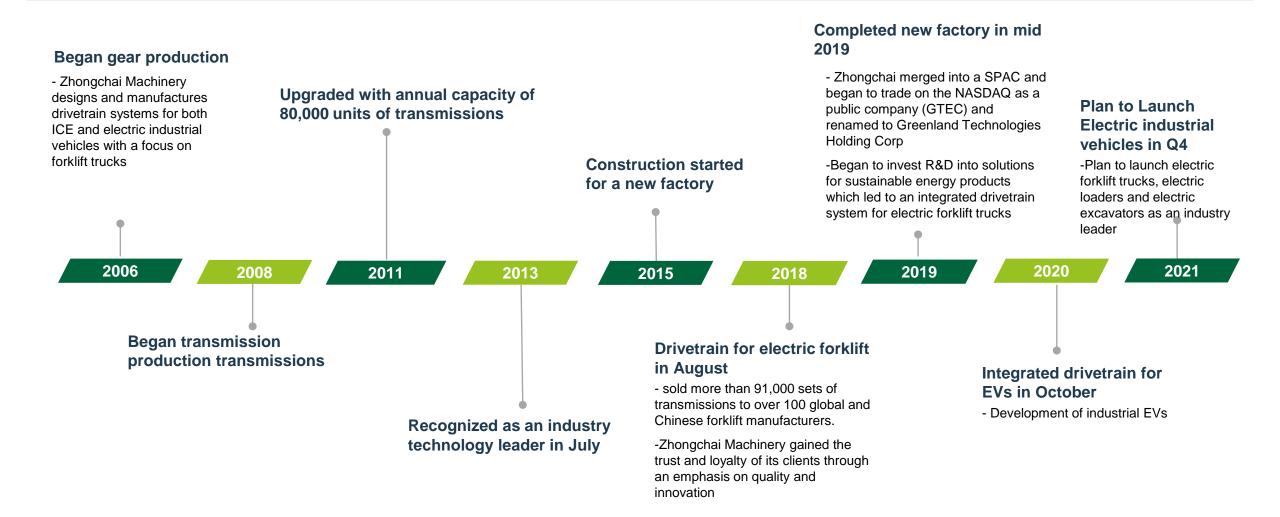


Electric Lift Trucks



Electric Drivetrain for EVs

Company History



Product Evolution

Since 2006, the Company started making high precision gears. From lower value chain to today's industrial leading position, the Company now provides critical key components for industrial EV manufacturers in China and will also providing finished industrial EVs globally.

Transmission Drivetrain for Advanced drivetrain Electric powered **Precision Gears Electric Loaders** drivetrain for EVs for forklift truck forklift trucks for industry vehicles 2006 2007 2015 2019 2020 2021

Greenland's product line continues to shift towards bigger and higher value markets



Electric Lift Truck



Drivetrain Products



The Company provides high-quality drivetrain systems for IC and electric powered commercial vehicles, mainly for forklift trucks. It is one of the largest drivetrain manufacturers in China and it provides its drivetrain to domestic and global OEMs.



Hydraulic Transmission for forklift trucks



Transmission for heavyduty forklift trucks



Electric powered drivetrain for electric forklift trucks



Transmission for field forklift trucks



Drivetrain for forklift trucks



Gearbox for electric light-duty commercial EVs